



U.S.A • MIDDLE MARKETS WINNERS CIRCLE 2022

May 5, 2022, New York: Global M&A Network recognized the achievements of successful dealmakers, outstanding firms as well as the best-growth delivering transactions during the Annual USA M&A Middle Market Atlas Awards celebrations, held virtually again this year on May 4, 2022.

“We kept the tradition of honoring outstanding firms, deals and dealmakers from the lower and middle market transactional communities. The winners exemplify excellence for executing transactions during very competitive deal activity of the past year. We appreciate their participation and wish them continued success.” Shanta Kumari, CEO and Global Group Editor, Global M&A Network.

MATT PLOOSTER, Founder & CEO at Bridgepoint Investment Banking, was awarded the “Leadership Achievement” accolade; **JUAN MEJIA**, Managing Partner, Drake Star Partners as the recipient “M&A Investment Banker” from the mid-market financial advisory industries.

L Catterton won the “USA Growth Equity Firm” while Monomoy Capital won the “USA Private Equity Firm” for the 1st time. Audax Private Debt awarded the “Private Credit Lender” accolade, in a new category of award for lending group associated with private equity firms.

Churchill Asset Management, Monroe Capital and Twin Brook Capital Partners were winners in unique categories of “Lender of the Year” for awards per respective deal size sweet-spots.

“Outstanding M&A Investment Banks and Legal Advisors” award winners in various categories of awards included –

Capstone Partners, CSG Partners, Fenwick & West, Harris Williams, Hyde Park Capital Advisors, Leonis Partners, Loeb & Loeb LLP, PMCF Investment Bank, Provident Healthcare, Troutman Pepper Hamilton Sanders as the winner of USA M&A Law Firm award.

M&A Atlas Awards: World’s most prestigious, the independently governed Awards exclusively honors excellence in the categories of deals, teams, and outstanding firms. Winners are officially announced during the networking winner celebration ceremony this year.

Host: Global M&A Network is a privately owned diversified digital media and conference connecting company. The company also produces the industry’s most coveted – The M&A Atlas branded awards worldwide - from New York, Chicago, San Francisco, Washington DC, Hong Kong, Shanghai, New Delhi, Mumbai, to London.

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LEADERS & DEALMAKERS AWARD *Recipients of the Year*

about the award: Dealmaker team awards are presented to seasoned professionals for successfully executing growth transactions, expertise in identifying value-creating transactions, part of awards winning deal and significantly, record of getting the deals done.



MATT PLOOSTER
Founder & CEO
Bridgepoint Investment Banking

Recipient Of:
**LEADERSHIP
ACHIEVEMENT AWARD**



JUAN D. MEJIA
Managing Partner
Drake Star Partners

Recipient Of:
**INVESTMENT BANKER
DEALMAKER of the YEAR AWARD**

OUTSTANDING INVESTORS & LENDERS

GROWTH EQUITY
INVESTOR *of the YEAR*
WINNER: L Catterton

PRIVATE EQUITY
INVESTOR *of the YEAR*
WINNER: Monomoy Capital

PRIVATE CREDIT
LENDER *of the YEAR*
WINNER: Audax Private Debt

LENDER *of the YEAR*
WINNER: Churchill Asset Management

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OUTSTANDING INVESTORS & LENDERS

LENDER *of the YEAR* • LOWER MID-MARKETS

WINNER: Monroe Capital

LENDER *of the YEAR* • SMALL CAP

WINNER: Twin Brook Capital Partners

OUTSTANDING ADVISORS

USA M&A
INVESTMENT BANK *of the YEAR*

WINNER: Capstone Partners

USA M&A
LAW FIRM *of the YEAR*

WINNER: Troutman Pepper Hamilton Sanders

USA M&A PRIVATE EQUITY
INVESTMENT BANK *of the YEAR*

WINNER: Harris Williams & Company

USA TRANSACTIONS
ADVISOR *of the YEAR*

WINNER: CohnReznick

USA SPAC
LAW FIRM *of the YEAR*

WINNER: Loeb & Loeb

(offerings and de-spac deals, deal size below \$500 mm)

USA M&A BOUTIQUE
INVESTMENT BANK *of the YEAR*

WINNER: Hyde Park Capital Advisors

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OUTSTANDING ADVISORS

ESOP
INVESTMENT BANK *of the* YEAR
WINNER: CSG Partners

HEALTHCARE • BOUTIQUE
INVESTMENT BANK *of the* YEAR
WINNER: Provident Healthcare Partners

INDUSTRIALS • BOUTIQUE
INVESTMENT BANK *of the* YEAR
WINNER: PMCF Investment Bank

TECH • BOUTIQUE
INVESTMENT BANK *of the* YEAR
WINNER: Leonis Partners

TECH M&A
LAW FIRM *of the* YEAR
WINNER: Fenwick & West, LLP

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DEAL

Award Winners

LOWER MID-MARKETS

DEAL *of the YEAR* • *Small Markets*

WINNER: True acquires Hobbs & Towne.

Deal Team Winner: Hyde Park Capital Advisors acted for Hobbs & Towne.

DEAL *of the YEAR* • *Lower Mid-Markets*

WINNER: Trulieve Cannabis acquires Keystone Shops.

Deal Team Winner: Cherry Bekaert LLP served as a transaction advisor.

MIDDLE MARKETS

DEAL *of the YEAR* • *Small Middle Markets (deal size: \$100 – \$200 million.)*

WINNER: Bombe Asset Management acquires majority stake in The Parking REIT (Mobile Infrastructure)

Deal Team Winners: Bombe Asset Management, Mobile Infrastructure.

DEAL *of the YEAR* • *Middle Markets*

WINNER: EverTrue merger with ThankView.

Deal Team Winner: Horizon Partners served as the exclusive financial advisor to EverTrue and ThankView.

LARGE MIDDLE MARKETS

DEAL *of the YEAR* • *Upper Mid-Markets*

WINNER: Pacvue sale to Assembly.

Deal Team Winner: Drake Star Partners served as sole advisor to Pacvue.

DEAL *of the YEAR* • *Large Mid-Markets (deal size above \$500 and below \$1 billion)*

WINNER: Repay Holdings acquires BillingTree.

Deal Team Winner: Troutman Pepper Hamilton Sanders LLP legal counsel to Repay.

Spotlight

FEMALE-FOUNDER

INVESTMENT DEAL *of the YEAR*

WINNER: L Catterton led growth investment in Savage X Fenty.

Deal Team Winner: L Catterton.

SPAC

DEAL *of the YEAR*

WINNER: Mountain Crest Acquisition Corp combination with Playboy Enterprises.

Deal Team Winner: Mountain Crest Acquisition Corp, Loeb & Loeb, LLP as legal advisor to Mountain Crest.

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INDUSTRIES

M&A DEAL *Award Winners*

BUSINESS SERVICES DEAL *of the YEAR*

WINNER: Renovus Capital Partners acquires LeapPoint.

Deal Team Winner: Cherry Bekaert served as the transaction advisor to the buyer.

CONSUMER PRODUCTS DEAL *of the YEAR*

WINNER: WILsquare Capital acquisition of TekBrands.

Deal Team Winner: Bridgepoint Investment Banking as an advisor to TekBrands.

CONSUMER SERVICES DEAL *of the YEAR*

WINNER: Perfect Power Wash sale to Incline Equity Partners.

Deal Team Winner: MelCap Partners solely advised Perfect Power Wash.

EDUCATION & SERVICES DEAL *of the YEAR*

WINNER: NCK Capital sale of Ogle School to RLJ Equity Partners.

Deal Team Winner: Capstone Partners exclusive advisor to NCK Capital.

EDTECH & SERVICES DEAL *of the YEAR*

WINNER: Providence Strategic Growth investment in Nepris.

Deal Team Winner: Leonis Partners financial advisor to PSG.

HEALTH CARE DEAL *of the YEAR*

WINNER: Marietta Eye Clinic partnership with Covenant Physician Partners, portfolio company of KKR.

Deal Team Winner: Provident Healthcare Partners as the financial advisor.

TELEHEALTH DEAL *of the YEAR*

WINNER: 23andme acquires Lemonaid Health.

Deal Team Winners: 23andme, Morgan, Lewis & Bockius LLP, legal advisor to the buyer, and Fenwick & West, LLP as legal counsel to Lemonaid Health.

MANUFACTURING DEAL *of the YEAR*

WINNER: Altamira Material Solutions, a portfolio company of Edgewater Capital Partners acquires Precision Fluorocarbon.

Deal Team Winner: EdgePoint Capital as exclusive financial advisor to Precision Fluorocarbon.

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INDUSTRIES

M&A DEAL Award Winners

PLASTICS & PACKAGING DEAL *of the* YEAR

WINNER: Jadcore owned by the Doti family and Stonehenge Partners sale to Revolution Company.

Deal Team Winner: PMCF Investment Bank sole advisor to the sellers.

INDUSTRIAL TECH DEAL *of the* YEAR

WINNER: Littelfuse acquires Carling Technologies.

Deal Team Winner: Carter Morse & Goodrich exclusive advisor to Carling Technologies.

INDUSTRIAL DEAL *of the* YEAR

WINNER: The Eastern Company sale of Frazer & Jones to Fidelis Holding.

Deal Team Winner: MelCap Partners served as an to Eastern Company on its divestiture.

FINTECH DEAL *of the* YEAR

WINNER: North American Bancard acquisition of Signature Payments.

Deal Team Winner: Leonis Partners served as the financial advisor.

GOV TECH & SERVICES DEAL *of the* YEAR

WINNER: CivicPlus acquires Municipal Code Corporation (Municode).

Deal Team Winner: Ascend Capital Group acted as sole advisor to Municode.

INDUSTRIAL IT & SERVICES DEAL *of the* YEAR

WINNER: Accel KKR acquires GPS Insight and subsequent merger with InSight Mobile Data and Rhino Fleet Tracking.

Deal Team Winner: DC Advisory sole advisor to GPS Insight and Bregal Sagemount.

PUBLISHING & MEDIA DEAL *of the* YEAR

WINNER: Hachette Book Group acquires Workman Publishing sale to Hachette Book.

Deal Team Winner: Oaklins DeSilva & Phillips advised Workman Publishing on its sale.

TECH DEAL *of the* YEAR

WINNER: Black Knight acquires Top of Mind Networks from Primus Capital.

Deal Team Winner: Vaquero Capital acted as an advisor to Primus Capital and Top of Mind.

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CORPORATE M&A DEAL *Award Winners*

SMALL MID-MARKETS

CORPORATE DEAL *of the YEAR* • *Small Markets*

WINNER: Airlite Plastics acquired Cosmetic Specialties International.

Deal Team Winner: Bridgepoint Investment Banking sole buy-side advisor to Airlite Plastics.

CORPORATE DEAL *of the YEAR* • *Lower Mid-Markets*

WINNER: Upperline Health merger with Extremity Healthcare Incorporated.

Deal Team Winner: Troutman Pepper Hamilton Sanders LLP legal counsel to Extremity Healthcare.

MID-MARKETS

CORPORATE DEAL *of the YEAR* • *Small Mid-Markets (deal size range \$100 million - \$250 million.)*

WINNER: Consumers Petroleum of Connecticut sale of Wheels of CT store assets to Global Partners.

Deal Team Winner: Carter Morse & Goodrich sole sell-side advisor.

CORPORATE DEAL *of the YEAR* • *Middle Markets (deal size range \$250 million - \$500 million.)*

WINNER: 3D Systems acquires Volumetric Biotechnologies.

Deal Team Winner: Hunton Andrews Kurth LLP legal counsel to 3D Systems.

LARGE MID-MARKETS

CORPORATE DEAL *of the YEAR* • *Large Mid-Markets (deal size range \$500 million - \$1 billion.)*

WINNER: Billcom acquires invoice2go

Deal Team Winner: Fenwick & West LLP legal advisor to Billcom.

ESOP DEAL *of the YEAR*

WINNER: AlaTrade Foods sale to Employee Stock Ownership Plan.

Deal Team Winner: CSG Partners as financial advisor.

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GROWTH EQUITY DEAL *Awards*

LOWER MID-MARKETS

GROWTH INVESTMENT DEAL *of the YEAR* • *Small Markets*

WINNER: Servica Capital Management majority growth investment in ShadowDragon.

Deal Team Winner: Ascend Capital Group as an exclusive financial advisor to ShadowDragon.

GROWTH INVESTMENT DEAL *of the YEAR* • *Small Mid-Markets.*

WINNER: GreyLion Capital investment in Webconnex.

Deal Team Winner: Vaquero Capital acted as an advisor to Webconnex.

MID-MARKETS

GROWTH INVESTMENT DEAL *of the YEAR* • *Middle Markets*

WINNER: L Catterton investment in Beauty Industry Group.

Deal Team Winner: L Catterton.

GROWTH INVESTMENT DEAL *of the YEAR* • *Large Mid-Markets*

WINNER: OceanSound Partners strategic investment in Digital Management Holding.

Deal Team Winner: DC Advisory advised OceanSound Partners.

PRIVATE EQUITY DEAL *Award Winners*

PRIVATE EQUITY DEAL *of the YEAR* • *Large Mid-Markets*

WINNER: Monomoy Capital carve-out acquisition of Trinity Highway Products from Trinity Industries.

Deal Team Winner: Monomoy Capital.

PRIVATE EQUITY DEAL *of the YEAR* • *Middle-Markets*

WINNER: Vance Street Capital acquires Polara Enterprises.

Deal Team Winner: Capstone Partners as a sell-side advisor.

LOWER MID-MARKETS

PRIVATE EQUITY DEAL *of the YEAR* • *Small Mid-Markets*

WINNER: Incline Equity Partners acquires Revival Animal Health.

Deal Team Winner: CIBC Cleary Gull acted as sole advisor to Revival Animal Health.

PRIVATE EQUITY DEAL *of the YEAR* • *Small Markets*

WINNER: Torque Capital Group acquires Cable Manufacturing & Assembly.

Deal Team Winner: EdgePoint Capital served as an advisor to Cable Manufacturing.

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